

COMPANY PROFILE



WHO WE ARE

The Arcadia Real Estate brand ranks among the main leaders of the Apulian territory. Our company has always stood out for its innate vocation for **quality and customer care**.

We excel in providing **consultancy** services and specialized in the acquisition, sale,

rental and evaluation of residential and industrial properties, trulli and Apulian farms.

With passion and experience, we are attentive to interpreting our customers projects and needs, always offering maximum transparency.



OUR VALUES

Analytical mind and aptitude for problem solving represent our main value for transforming real estate services into advanced ones.

We are able to support the client with an empathic and strategic approach, at every stage of the operation: from the best initial evaluation of the property, the application of the sales / acquisition strategy, the drafting of a tailor-made marketing plan, up to the assistance in closing the contract.

Attention to detail, rapid management of requests and constant **control** of the market are the cornerstones of our core business.



SKILLS: experience, combined with a consolidated presence in the area, allow us to have in-depth knowledge of the real estate market. We manage every type of property for a correct, efficient and far-sighted enhancement.

ETHICS: We work in a total transparency offering to our customers the best solutions. We adopt marketing strategies to quickly

sell any type of property.

RELIABILITY: Those who rely on Arcadia Immobiliare choose certainty, reliability and trust in identifying solutions and objectives that can be achieved thanks to punctual market research and analysis defining the most effective real estate marketing strategy and the related plan.

HUMAN RESOURCES: THE TRUE COMPANY ASSET

The engine of the company are people. We believe in new generations and in the opportunity to rise new ideas and strategies.

Our team is characterized by highly trained professionals who are experts in the sector and are continuously committed to updating their skills.



OUR SERVICES

We guarantee a **personalized consultancy** service by assisting customers in finding a suitable property to buy, sell or rent, suggesting the right market value.

- Analysis and commercial Estimate drawn up and released by professionals.
- Complete drafting of a "quality file" which starts from a careful check-up of the property, which consists of a detailed description of the real estate product with related photographs and floor plans, cadastral data, building and urban planning regularity deeds, property titles and any transcripts and registrations on the property, cadastral survey.
- Promotion of the property on our website, on all the most important real estate portals (immobiliare.it, idealista, A Place in the Sun), and on our social channels.

SECTOR OF ACTIVITY

Arcadia Immobiliare thanks to its personalized consultancy work assists customers in every single phase of the sale, purchase or rental of a property. Identifying the real commercial value of your home is an essential element that will allow us to achieve the desired goal together.



BUSINESS SECTOR

Arcadia Immobiliare assists companies and entrepreneurs who wish to search for a new location, or expand it or sell it. We provide a technical analysis of the property,



organize the buying and selling process with tailor-made marketing strategies, in compliance with the industrial sector regulation.

TRULLI & APULIAN FARMS

Arcadia Immobiliare is constantly updated with new trends and knows perfectly the characteristics and traditions of the Puglia area, now recognized and appreciated all over the world. We assist the owners and buyers in choosing the right investment. We constantly study the reference market, observing the price fluctuations and we implement the right marketing and communication strategy.



PARTNERSHIP



UNICREDIT SUBITO CASA

We are Premium Partners of Unicredit Subito Casa, the brokerage company of the Unicredit group, which boasts a range of personalized services for all types of residential and business properties.



FIMAA Italian Federation of Business Agent Mediators

Is the largest association in the brokerage sector in Italy, with over 12,000 member companies for a total of over 45,000 experts.



INTRUM REAL ESTATE

Specialists in the management and enhancement of real estate assets. Following the deal with Intesa Sanpaolo (shareholder of Intrum Italy with 49%) we manage or value thousands of non-performing real estate positions.



residenziale



business



trulli e masserie



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